

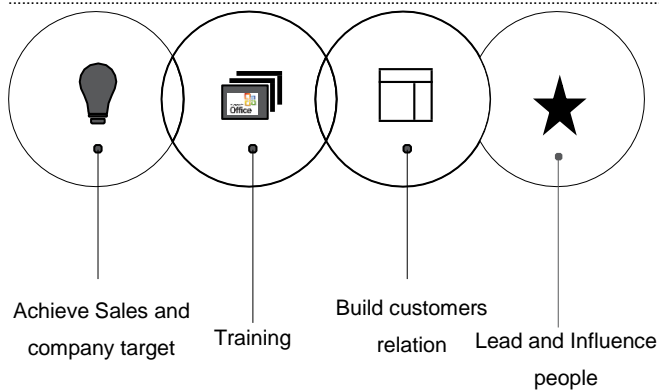
OBJECTIVE

Obtain a position that will enable me to use my strong sales skills, marketing background and abilities to work well with people.

I have 13 years of experience working as a sales executive, I love working with people, and especially if they have the same passion I have for what they do.

Why don't we work together? Go further down to see why I am

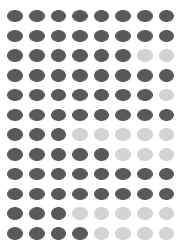
MY SPECIALITIES



SKILLS

01 Computer

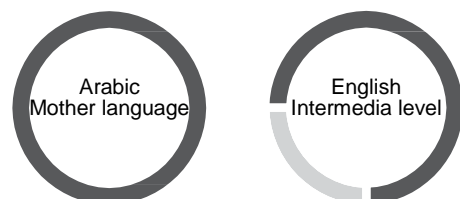
Microsoft office
Carriage
Outlook
Visio



02 Knowledge

Good analysis skills
Ability to training
Good communication
Confident and authoritative speaker
Objection and conflict Handling
Lead group of people
Strong presentation skills

LANGUAGE SKILLS



EDUCATION

the man you need to hire!

2017

Bachelor degree from science on Administration.
King Abdulaziz University.
Jeddah.

2003

High School Science.

EXPERIENCE AND ACHIEVEMENT

6 from 2003 to 2009

Sales supervisor at UMA.

8 from 2009 until now

Senior sales executive at al jazirah.



2016 Third level and thankful letter on explain product on western region Competition



2012 Thankful letter for participate Ford walk around Competition on Middle East level

2012 Third level on Middle East level and qualify to the final stage on explain product on worldwide Competition



2010 Thankful letter for participate on luxury car show

2009 Thankful latter for having 5 years



8-2008 Best sales supervisor

4,5,6-2008 Best sales supervisor

2-2008 Best sales supervisor



2008 Thankful latter for year achievement

2008 Thankful latter of special effort.

2007 Thankful letter for participate on luxury car show

2007 Best employee on quarter

11-2007 Best employee performance

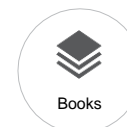
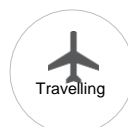


2007 Best salesman

2005 Best sales consultant

2004 Best sales consultant

HOBBIES & INTERESTS



Training Courses

- 2017/2 TRAINING OF TRAINERS.
- 2011 SALES CONSULTANT from Ford Middle east .
- 2010/7 SALES DEVELOPMENT PROGRAM from Alliance .
- 2010 CERTIFIED SALES PROVISIONAL from Alliance .
- 2010 CLOSING TECHNIQUES COURSE from Ford Middle east .
- 2009/1/25 CHEVROLET TRAVERSE SALES PRODUCT FAMILIARIZATION for 8 Hours.
- 2008/3/19 GMC TERRAIN SALES PRODUCT FAMILIARIZATION from GM for 8 Hours.
- 2008/8/9 TIME MANAGEMENT and planning from GM for 16 Hours.
- 2008/10/18 RETAIL SALES MANAGEMENT 1 from GM for 40 Hours.
- 2008/11/8 RETAIL SALES MANAGEMENT 2 from GM for 40 Hours.
- 2008/11/18 CRM PROSPECTING NEW CUSTOMERS from GM for 8 Hours.
- 2007/9/3 to 2007/9/1 course in CUSTOMER SATISFACTION from MSD GM for management and development.
- 2007/1/1 GM DIFFERENCE CUSTOMER ENTHUSIASM from GM for 4 Hours.
- 2007/5/6 ACADIA PRODUCT FAMILIARIZATION in 2007/5/6 from GM for 8 Hours.
- 2007/6/19 CHEVROLET SILVERADO PRODUCT FAMILIARIZATION from GM for 8 Hours.
- 2007/10/27 TECHNICAL INSIGHT FOR NON-TECHNICAL PERSONAL from GM for 16 Hours.
- 2007/10/41 INTERNET SELLING SKILLS from GM for 8 Hours.
- 2007/11/16 TECHNICAL FOR PARTS PERSON from GM for 16 Hours.
- 2007/2/23 TECHNICAL PRODUCT CONSULTANT from GM for 16 Hours.
- 2007/12/12 TECHNICAL PRODUCT AWARENESS from GM for 16 Hours.
- 2006-Dec certifies of attending workshop THE 3 DIMENSIONS OF SELLING MOTOR VEHICLE.
- 2006/1/22 EFFECTIVE CLOSING TECHNIQUE & HANDLING OBJECTIONS from GM for 16 Hours.
- 2006/6/18 LAUNCH EVENT from GM for 8 Hours.
- 2006/11/27 WORLD OF VEHICLES from GM for 8 Hours.
- 2006/12/4 GM BRAND & PRODUCT & ACCESSORIES SEALING from GM for 8 Hours.
- 2005 training on HOW TO SELLING CARS ACCESSORIES from GM .
- 2005/3/16 CHEVROLET UPLAND SKILLS from GM TRAINING for 8 Hours.
- 2005/5/10 ENVOY XL SALES TRAINING from GM TRAINING for 8 Hours.
- 2005/7/2 EFFECTIVE TELEPHONE SELLING SKILLS from GM training for 16 Hours.
- 2004/1/1 to 2004/1/3 training on EMPLOYMENT ETHIC from MSD GM for management and development.
- 2004/2/1 to 2004/2/3 SALES TRAINING from MSD GM for management and development.
- 2004/9/14 ACTIVE COMPETITIVE SALES (Aveo, Optra, Epica) from GM Training for 8 Hours.
- 2004/9/19 CHEVROLET PRODUCTS from GM TRAINING for 4 Hours.
- 2004/1/27 PRODUCT AWARENESS FOR SALES PEOPLE from GM TRAINING for 16 Hours.
- 2003/2/22 to 2003/04/14 training on (EXCEL –POWER POINT WORD) from Millennium institute for computer and technique for 32 Hours.
- 2002/9/7 to 2003/7/30 TRAINING SALES from national system for joint training.