

## Professor. Hani A. Alamri – البروفيسور هاني العمري

**Work & Location** : King Abdulaziz University – College of Economy and Administration, Professor in Business Administration.

Address: P.O.B. 51122 Jeddah 21523

Email: [Halami@yahoo.com](mailto:Halami@yahoo.com) - [Halami@kau.edu.sa](mailto:Halami@kau.edu.sa)

**Academic Qualification:** Doctorate Degree in Business Administration (United Kingdom).

### **Brief :**

- Doctorate Degree in Philosophy of Business Administration from Leicester University in UK,1995.
- Working as a Professor in the Business Administration Department, College of Economy and Administration, King Abdulaziz University.
- Specialized in Operation, Quality, and Strategic Management.
- Consulting, Coaching, and trainer over 15 years in strategic planning, entrepreneurship, performance measurement, organizational excellence and TQM.
- Coaching experience in development and business planning, feasibility studies, evaluation of investment projects, the establishment of strategies and restructuring and ISO9001 implementation in both public and private sectors.
- Executive and Leadership Coaching. Coached many of the CEOs and VP,GM on the institutional work methodology, how to achieve successful leadership styles, and management by results.
- More than 200 hours of sessions between consulting and coaching for various clients and activities.
- Board member at the steering committee for Institute of Innovation and Entrepreneurship at KAU.
- Entrepreneur Coaching Experience for large number of students, individuals, and Business Incubators.
- Twitter-founder of the [@GulfCoaching](https://twitter.com/GulfCoaching) to raise awareness of coaching in the Arab world, and in the process of completing the establishment of the website ([www.GulfCoaching.org](http://www.GulfCoaching.org)).
- Established a [YouTube](https://www.youtube.com/channel/UC...) channel that contains over 50 documentary training videos, including 4 workshops in coaching.
- Established a personal Twitter account ([@Prof.hani\\_alamri](https://twitter.com/Prof.hani_alamri)) with more than 8000 followers.

- Editor in a number of academic journal reviews specialized in the fields of management.

### **:Non-Academic Certifications**

- Since 2016 Accredited as Master Trainer in Coaching,Productivity Institute Medex,USA.
- Since 2015 Practitioner in Coaching, TPS,UK,Approved from ICF,AFC.
- Since 2015 Accredited as Professional International Trainer in coaching training program, Medex, USA
- Since 2015 ICF Advance 2015: Science of Coaching, USA
- Since 2015 Certificate in Personal Coaching, The Coaching Academy, UK
- Since 2015 Member of the International Association of Coaching,IAC
- Since 2015 Certified Six Sigma Master Black Belt, ISSI
- Since 2014 Evaluating Learning Impact Certificate Program, ASTD, USA
- Since 2014 Certified KPI Professional, The KPI Institute, Australia.
- Since 2006 Empowering People For Maximum Achievement, By Brine Tracy
- Since 2005 Value Engineering Technique, PMRT Management Consulting, Sydney, Australia.
- Since 2003 NLP Diploma, INLPT, USA.
- Since 2003 New Marketing-Implementation and Tactics, IIR, Dubai.
- Since 2003 Balance Scorecard, Dubai Quality Group.
- Since 2000 Total Quality Management, ASQ, USA.
- Since 1998 Quality Assurance Auditor, Bywater.

### **Participations and Memberships:**

- Part-time advisor in Ozco Co. Ltd for Administrative development and Strategic Planning.(2005-Present)
- Board Member of Saudi Council for Quality in the Western Region.(1997-present)
- Member of the Professor Promotion Rank Committee in the faculty of Economic and Administration. (2015-present)
- Former Advisor of Administrative Development and Quality in the Saudi Geological Board (2001-2003).
- Former member of General Committee of King Abdulaziz Award for Quality.
- Former member of Consultation Group in Municipality of Jeddah.
- Participated as an expert in evaluation of Public Organizations for
- Dubai Awards for Special Governmental Performance for 2003.
- Member of the ICF chapter in Saudi Arabia. (2015-present)

### **Published Researches:**

- 1- [International Transition Methodology \(Strategic Quality Management\) to build competitive quality](#), first national conference for quality, Saudi Organization for

Specifications and Measurements and National Committee for Quality, from 26-28/3/1425H corresponding to 15-17/5/2004AD, Riyadh.

- 2- [The Impact of Applying International Systems for Industrial Security on the Efficiency of Work System in Saudi Industrial Facilities \(analytical study\)](#), Accounting and Administration Magazine, Faculty of Commerce, Cairo University, Egypt, 67Ed. 2006, year 45.
- 3- [An analytical introduction of the impact of applying international Quality System \(ISO\) on raising productive efficiency in industrial Facilities](#), Helwan University, Commerce and Business Administration College, 1<sup>st</sup> Edition from 2007, Cairo, Egypt.
- 4- [How effective is the storage business administration on the activities of industrial facilities in KSA](#), Arabic Organization for Administrative Development, Arabian Magazine for Administration, Cairo 4/8/2007.
- 5- [Commitment to International Quality Assurance Standards in the Field of Health Services in KSA: A Pilot Study into Jeddah City's Hospital](#), Arab Journal of Administration Vol.31, page 80, Semi-annual Referred Journal, specialized in Administrative Development and related Disciplines 11<sup>th</sup> folder, December 2011.
- 6- [Extend of Utilizing Planned Maintenance in Saudi Industrial Organizations, and its impact on Quality of Productive Efficiency](#), in Scientific Journal of Management, by Saudi Management Association, Kingdom of Saudi Arabia, and issue no.4 Page 36. March 2010.
- 7- [The readiness of the leaders in Saudi Arabia Industrial Organizations to implement the methodologies of business process re- engineering \(Empirical Study\)](#), The Egyptian Journal for Commercial Studies, Mansourah University, Faculty of Commerce, Egypt, Volume 35<sup>th</sup> and page no. 54 folder, 2<sup>nd</sup> edition, 2011.
- 8- [Using prediction styles in estimating demand volume and planning production applying on bricks factories products](#), administrative researches periodical, Al-Sadat Academy for Administrative Work, Egypt, 28<sup>th</sup> year, 35<sup>th</sup> folder, 2<sup>nd</sup> Edition, April 2010.
- 9- [Obstacles to Implementation of Quality Programs and Institutional Development in the Business in Saudi Arabia. \(Field Study\)](#) King Abdulaziz University Magazine, Economy and Administration, KSA, 27<sup>th</sup> Folder, 2<sup>nd</sup> Edition, 1434H / 2013AD.
- 10- [How effective are the Methods of Strategic Planning in Saudi Industry \(An Analytical Study\)](#), Scientific Journal for Economy and Commerce, Ain Shams University, Faculty of Commerce, Egypt, 2<sup>nd</sup> Folder, 2<sup>nd</sup> Edition, 2012AD.

• **Researches and work paper submitted in some conferences as the following:**

1. [The methodology of comparative measurements for performance in calibrating the programs of total quality programs, activities of Human Resources Meeting \(Towards Better Performance\)](#), Saudi Electricity Co., Western Region Branch, Organizing and Developing Human Resources Sector, Jeddah, 2000AD.
2. [The methodology of Balanced Scorecard for the building leadership strategy](#), 2<sup>nd</sup> Arabian conference of Administration (Creative Leadership in facing the modern Challenges of Arabic Administration) Arabic Organization for Administrative Development, Cairo, 6-8/11/2001AD.

3. [The impact of applying International Quality Management Systems on the Administrative Performance for family corporations](#), first administrative meeting (the reality and the future of Administration in the Kingdom of Saudi Arabia) Saudi Society for Administration, Riyadh, on 8/3/1423H Corresponding to 20-21/5/2002AD.
4. [The methodology of Strategic Excellence with integration between Total Quality and Balanced Scorecard](#), First Meeting of Quality in STC, Networks Sector Organizing, 13-14 March 2003AD.
5. [Strategy of Marketing Change in Saudi Business Organizations](#), Third Administrative Meeting (Administering Change and the demands of development in Administrative Work – towards Changed and Effective Administration), Saudi Society for Administration, Jeddah, 29-30 March 2005AD.
6. [Modern Strategic Administration using Balanced Scorecard](#), Arabic Administrator Magazine, Published by High Administration Group, Cairo, 174, April 2006.
7. [Technical and vocational training between internationalize and globalization and the demands of knowledge economy](#), Fifth Saudi conference and technical exhibition, General Organization for Technical and Vocational Training, KSA, Riyadh, 10-13 January 2009AD.
8. [A proposed model to build the competitive advantages in Saudi companies](#), first scientific conference: (national economy: challenges and ambitions), faculty of Economy and Administration, King Abdulaziz University, KSA, Jeddah 16-18/6/1433H- 2012AD.

### **Lectures and training courses Provided as the following:**

1. Certificate in Personal Coaching
2. Life Coaching skills
3. Strategic Planning and Decisions Support.
4. Measuring and Evaluating organizational performance by using Balance Scorecard.
5. Supervising and leadership effective skills.
6. Modern styles of problem solving and making decisions.
7. Communication skills.
8. Building teamwork and work ethics.
9. Innovative and thinking skills.
10. Change leading and Total Quality Management and ISO 9000.
11. Six sigma for green and black belt.

### **Academic Books:**

- Associate author of a book ([Practical guide for International Quality Management – ISO 9000](#)), Edition of Administrative Innovation House, Riyadh, 2001AD.
- Associate author of a book ([Modern Strategic Management – Practical concepts and applications](#)) Al-Shegri Stationary Edition, Riyadh, 2010.
- An author of a book ([Systems of International Quality Management – ISO 9000 and internal Audition](#)) the edition of Saudi Council for Quality, Jeddah 2010.